

Pre- and
Post-Lesson
Plans

## BOOTH

DESCRIPTIONS

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## Students visit each booth in the order listed:

## Booth \# Description

1 Family - determine marital status and children
2 Bank - cash paycheck, pay taxes and obtain a loan

- make payment on school loan

3 Savings/Investments

- deposit money into Saving \& Investments for future

4 Housing
5 Utilities - phone, gas, electric, water
6 Food
7 Child Care
8 Transportation
9 Insurance
10 Clothing
11 Reality Check
12 Medical/Dental
13 Personal Care
14 Travel and Entertainment
3 Revisit-Savings/Investments
15 Comment Station
If you run out of money, go to the Bank for financial advice or to start over with a different career if time permits.


life unplugged

## Life Unplugged - Booth Description

## Family Booth

## Determine marital status and children

NOTE: Participants are assumed to be 25 years old and all decisions in the program are based on that assumption.

## Marital Status

Participants can either choose their marital status and number of children or they can roll two dice to determine if they are single, married, widowed, divorced or separated. Another option is in the marital-children drawing. The numbers can be printed on pieces of paper and drawn by the students if there is an issue with the use of dice.

The first roll of dice is for marital status. Options for the rolls are listed on the chart below:

| Roll | 2 | married - spouse is employed |
| :--- | :--- | :--- |
| Roll | 3 | single/widowed/divorced |
| Roll | 4 | married - spouse is employed |
| Roll | 5 | married - spouse is employed |
| Roll | 6 | married - spouse is employed |
| Roll | 7 | single/widowed/divorced |
| Roll | 8 | married - spouse is unemployed |
| Roll | 9 | married - spouse is unemployed |
| Roll | 10 | married - spouse is employed |
| Roll | 11 | single/widowed/divorced |
| Roll | 12 | married - spouse is employed |

Circle the appropriate category on the check register. Life Unplugged was designed to make students aware of what they need to choose if they were the sole provider of their family for a month. Your spouse's salary will be given to you after taxes as $\$ 1000$ if your spouse is a male, or $\$ 678$ if your spouse is female. Until equal pay is a reality, this ratio unfortunately is valid.

## Children

Participants can choose the number of children or roll the dice again. A second roll of the dice or draw of a card tells the participant how many children their family will have and need to be considered when budgeting. Students may not roll a second time to try for fewer children!
Roll
2, 5, 8
Roll
3, 9, 11, 12
0 children
Roll
4, 6, 7, 10
2 children

Have participants fill in the appropriate information on the top right of their check register. Fill in their children's ages too! It's important at the daycare and personal care booths.

## Bank Booth <br> Paycheck, Taxes and Loans

Participants will choose career from Career lists or other sources and tell the banker what their career is. The banker locates the career on the master list. Students will enter their monthly salary into their checkbook on the first line and on the second will deduct tax total for the month.

Should a career not be listed, students should have completed a career sheet (signed by the teacher) which lists the average yearly salary. If students have chosen careers and salaries from somewhere other than this list, determine monthly salary, and calculate taxes based on:

- $\quad$ Single $=30 \%$
- Married= 25\%
- With children (married or single) $20 \%$

Students without a career choice may need some help determining what they would like to do. They should not look at the career list to find a high salary as much as choose something they think they would like to do in the future. Sometimes teachers and students will have selected careers not listed. Some Career Web sites include: www.CareerCruising.com; or www.michigan.gov under Labor management Tax calculations, once salary is determined are: 30\% for single, $25 \%$ for married, and $20 \%$ for with children. You may have them draw a number that is associated with a career. Career list and salaries are included in this program.

Some jobs include "benefits" they will be listed on the Career Sheets as "B". If benefits are included with job, check the yes box at the top of the Check Register. Many employers pay only a portion of benefits, but for this program we will assume full payment is made by the employer. If no " $B$ " appears next to career choice, mark "No" in the box. This "yes" it indicates that the employer provides health and life insurance, and the student can by-pass that part of the Insurance booth.

Each student starts with $\$ 500.00$ in their savings account. Students may add to their savings/investments. They can only withdraw from the savings for emergencies, a reality check problem as routine expenses should be handled within their monthly funds.

NOTE Sometimes students can start over with a new career if time allows. Most often just talking through what other expense choices could have been made allows for the student to understand that each decision does impact the next and all other decisions in life.

Use of loans can be allowed as an option. Students who go broke may start over with a new career (if time allows) or go into the "red" for educational purposes in this program.

Students who find themselves in financial difficulty may return to the Banker for advice.


Some options they can consider (or be counseled on):

1. Reduce spending in areas of housing, food, clothing, etc.
2. Take money from savings to cover bills (reminding students that if they choose this option for everyday expenses, they will always be spending beyond their income.)
3. Choose to start over with a different career (if allowed)
4. Take out a loan to cover one time only expenses such as might be experienced in the Reality Check or Medical/Dental booths.

If using Loans, use the Loan Agreement form and have student sign. Then deduct the first month's payment from their checkbook.

## Student Loans

Student Loans- If the student went to college for a degree required in their field, by age 25 payments are due monthly. Deductions are subtracted from their check register as follows:

| Length of Degree | Payments |
| :--- | :--- |
| 2 year degree | $\$ 25.00 /$ month |
| 4 year degree | $\$ 50.00 /$ month |
| Doctorate | $\$ 100.00 /$ month |


$\overline{\text { (name) }}$ agrees to borrow \$ $\qquad$ at (loan amount)
$\underset{\text { (rate) }}{ }$ \% for $\underbrace{}_{\text {(how long) }}$ months.

I will make monthly payments of
(amount of payment) for a total loan repayment of $\qquad$ .
(principal and interest)


Signature of $\qquad$

> Banker

Loan Applicant

## Date

Note: The first loan payment will be deducted from check register immediately after signing this agreement.

## Loans and Payments

| Amt of Loan | Loan Rate | Length of Loan | Payments |  |
| :--- | :---: | :--- | :--- | :--- |
| 250.00 | $8 \%$ | 6 months | $\$ 42.64$ | $\$ 255.84$ |
| 500.00 | $8 \%$ | 6 months | $\$ 85.29$ | $\$ 511.74$ |
| 500.00 | $8 \%$ | 12 months | $\$ 43.49$ | $\$ 521.88$ |
| 1000.00 | $8 \%$ | 12 months | $\$ 86.99$ | $\$ 1,043.88$ |
| 1000.00 | $8 \%$ | 18 months | $\$ 59.14$ | $\$ 1,064.52$ |
| 1500.00 | $8 \%$ | 18 months | $\$ 88.71$ | $\$ 1,596.78$ |
| 1500.00 | $8 \%$ | 24 months | $\$ 67.84$ | $\$ 1,627.16$ |

CAREER SALARIES AC-BU

+ Column: L - Liability Insurance additonal cost, H = Housing included, D = Daycare included

| Career | Benefits | Annual | Monthly | single $30 \%$ Tax | married 25\%Tax | with children <br> 20\%Tax | + |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accountant-Private | B | \$33570 | \$2798 | \$839 | \$699 | \$560 |  |
| Accountant-Public | B | \$35000 | \$2917 | \$875 | \$729 | \$583 |  |
| Actress \& Actor |  | \$28000 | \$2333 | \$700 | \$583 | \$467 |  |
| Actuary | B | \$74320 | \$6193 | \$1858 | \$1548 | \$1239 |  |
| Advertising Copywriter | B | \$39640 | \$3303 | \$991 | \$826 | \$661 |  |
| Agriculture Inspector | B | \$41956 | \$3496 | \$1049 | \$874 | \$699 |  |
| Air Traffic Controller | B | \$97650 | \$8138 | \$2441 | \$2034 | \$1628 |  |
| Air-conditioning Mechanic | B | \$36160 | \$3013 | \$904 | \$753 | \$603 |  |
| Aircraft Mechanic | B | \$55510 | \$4626 | \$1388 | \$1156 | \$925 |  |
| Aircraft Pilot | B | \$64630 | \$5386 | \$1616 | \$1346 | \$1077 |  |
| Airline Flight Attendant | B | \$24170 | \$2014 | \$604 | \$504 | \$403 |  |
| Airline Reservation Agent | B | \$32890 | \$2741 | \$822 | \$685 | \$548 |  |
| Anesthesiologist | B | \$122560 | \$10213 | \$3064 | \$2553 | \$2043 | L |
| Animal Control Workers | B | \$20620 | \$1718 | \$516 | \$430 | \$344 |  |
| Appliance Repair Technician |  | \$32500 | \$2708 | \$813 | \$677 | \$542 |  |
| Arbitrator | B | \$71740 | \$5978 | \$1794 | \$1495 | \$1196 |  |
| Architect | B | \$63620 | \$5302 | \$1591 | \$1325 | \$1060 |  |
| Artist (Fine Arts) |  | \$37670 | \$3139 | \$942 | \$785 | \$628 |  |
| Artist-Graphic |  | \$45790 | \$3816 | \$1145 | \$954 | \$763 |  |
| Assembler |  | \$42790 | \$3566 | \$1070 | \$891 | \$713 |  |
| Athlete |  | \$26660 | \$2222 | \$667 | \$555 | \$444 |  |
| Attorney | B | \$51410 | \$4284 | \$1285 | \$1071 | \$857 | L |
| Audiologist | B | \$46290 | \$3858 | \$1157 | \$964 | \$772 |  |
| Auditor | B | \$57640 | \$4803 | \$1441 | \$1201 | \$961 |  |
| Automobile Body Repair | B | \$23840 | \$1987 | \$596 | \$497 | \$397 |  |
| Automobile Mechanic | B | \$34670 | \$2889 | \$867 | \$722 | \$578 |  |
| Automobile Painter |  | \$25810 | \$2151 | \$645 | \$538 | \$430 |  |
| Automobile Sales Rep. |  | \$31830 | \$2653 | \$796 | \$663 | \$531 |  |
| Bank Officer | B | \$30653 | \$2554 | \$766 | \$639 | \$511 |  |
| Bank Teller | B | \$21871 | \$1823 | \$547 | \$456 | \$365 |  |
| Barber |  | \$21533 | \$1794 | \$538 | \$449 | \$359 |  |
| Bartender |  | \$15942 | \$1329 | \$399 | \$332 | \$266 |  |
| Biological Scientist | B | \$34160 | \$2847 | \$854 | \$712 | \$569 |  |
| Biomedical Scientist | B | \$34540 | \$2878 | \$863 | \$720 | \$576 |  |
| Boilermaker | B | \$51417 | \$4285 | \$1285 | \$1071 | \$857 |  |
| Bookbinder |  | \$29110 | \$2426 | \$728 | \$606 | \$485 |  |
| Bookkeeper | B | \$31270 | \$2606 | \$782 | \$651 | \$521 |  |
| Bricklayer | B | \$38240 | \$3187 | \$956 | \$797 | \$637 |  |
| Broadcast Technician | B | \$42310 | \$3526 | \$1058 | \$881 | \$705 |  |

+ Column: L - Liability Insurance additonal cost, H = Housing included, D = Daycare included

| Career B | Benefits | Annual | Monthly | single 30\%Tax | $\begin{aligned} & \text { married } \\ & 25 \% \text { Tax } \end{aligned}$ | with children 20\%Tax | + |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bus Driver-School | B | \$29860 | \$2488 | \$747 | \$622 | \$498 |  |
| Bus Driver-Transit | B | \$28080 | \$2340 | \$702 | \$585 | \$468 |  |
| Business Administrator | B | \$61090 | \$5091 | \$1527 | \$1273 | \$1018 |  |
| Business Owner | B | \$41000 | \$3417 | \$1025 | \$854 | \$683 |  |
| Butcher/Meetcutter | B | \$26690 | \$2224 | \$667 | \$556 | \$445 |  |
| Buyer/Purchaser |  | \$43500 | \$3625 | \$1088 | \$906 | \$725 |  |
| Carpenter |  | \$40260 | \$3355 | \$1007 | \$839 | \$671 |  |
| Carpet Installer |  | \$43590 | \$3633 | \$1090 | \$908 | \$727 |  |
| Cartoonist |  | \$31100 | \$2592 | \$778 | \$648 | \$518 |  |
| Cashier |  | \$17111 | \$1426 | \$428 | \$356 | \$285 |  |
| Chauffeur |  | \$21860 | \$1822 | \$547 | \$455 | \$364 |  |
| Chef | B | \$39100 | \$3258 | \$978 | \$815 | \$652 |  |
| Chemist | B | \$71460 | \$5955 | \$1787 | \$1489 | \$1191 |  |
| Child Care Worker | B | \$13330 | \$1111 | \$333 | \$278 | \$222 | D |
| Chiropractor | B | \$92460 | \$7705 | \$2312 | \$1926 | \$1541 |  |
| Choreographer |  | \$32180 | \$2682 | \$805 | \$671 | \$536 |  |
| Clergy | B | \$33620 | \$2802 | \$841 | \$700 | \$560 | H |
| Clergy/Pastor | B | \$33620 | \$2802 | \$841 | \$701 | \$560 | H |
| Clerk |  | \$25320 | \$2110 | \$633 | \$528 | \$422 |  |
| Clerk-Filing |  | \$21860 | \$1822 | \$547 | \$455 | \$364 |  |
| Clerk-Retail Sales |  | \$22110 | \$1843 | \$553 | \$461 | \$369 |  |
| Clerk-Typist |  | \$28370 | \$2364 | \$709 | \$591 | \$473 |  |
| Collection Specialist |  | \$29250 | \$2438 | \$731 | \$609 | \$488 |  |
| College Assistant Professor | B | \$43380 | \$3615 | \$1085 | \$904 | \$723 |  |
| College Instructor | B | \$51470 | \$4289 | \$1287 | \$1072 | \$858 |  |
| Communication Equip-Tech |  | \$33966 | \$2831 | \$849 | \$708 | \$566 |  |
| Compensation Analyst | B | \$52026 | \$4336 | \$1301 | \$1084 | \$867 |  |
| Compositor |  | \$31158 | \$2597 | \$779 | \$649 | \$519 |  |
| Computer Operator | B | \$34260 | \$2855 | \$857 | \$714 | \$571 |  |
| Computer Program Analyst | B | \$65671 | \$5473 | \$1642 | \$1368 | \$1095 |  |
| Computer Programmer | B | \$61780 | \$5148 | \$1545 | \$1287 | \$1030 |  |
| Computer Service Technician | B | \$41150 | \$3429 | \$1029 | \$857 | \$686 |  |
| Computer Systems Analyst | B | \$71813 | \$5984 | \$1795 | \$1496 | \$1197 |  |
| Concrete Mason | B | \$46461 | \$3872 | \$1162 | \$968 | \$774 |  |
| Construction Inspector | B | \$43870 | \$3656 | \$1097 | \$914 | \$731 |  |
| Construction Large Equip Op. | B | \$63400 | \$5283 | \$1585 | \$1321 | \$1057 |  |
| Construction Manager | B | \$86437 | \$7203 | \$2161 | \$1801 | \$1441 |  |
| Construction Worker | B | \$33680 | \$2807 | \$842 | \$702 | \$561 |  |
| Cook | B | \$23440 | \$1953 | \$586 | \$488 | \$391 |  |

+ Column: L - Liability Insurance additonal cost, H = Housing included, D = Daycare included

| Career | Benefits | Annual | Monthly | $\begin{gathered} \text { single } \\ 30 \% \text { Tax } \end{gathered}$ | $\begin{aligned} & \text { married } \\ & 25 \% \text { Tax } \end{aligned}$ | with children 20\%Tax | + |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Corrections Officer-Federal | B | \$39520 | \$3293 | \$988 | \$823 | \$659 |  |
| Corrections Officer-State | B | \$39520 | \$3293 | \$988 | \$823 | \$659 |  |
| Cosmetologist |  | \$12510 | \$1043 | \$313 | \$261 | \$209 |  |
| Counselor-School | B | \$62320 | \$5193 | \$1558 | \$1298 | \$1039 |  |
| Courier/Messenger |  | \$21500 | \$1792 | \$538 | \$448 | \$358 |  |
| Court Reporter | B | \$43670 | \$3639 | \$1092 | \$910 | \$728 |  |
| Customer Service Clerk |  | \$21000 | \$1750 | \$525 | \$438 | \$350 |  |
| Data Entry Operator |  | \$26540 | \$2212 | \$664 | \$553 | \$442 |  |
| Database Developer | B | \$62250 | \$5188 | \$1556 | \$1297 | \$1038 |  |
| Database Manager | B | \$80500 | \$6708 | \$2013 | \$1677 | \$1342 |  |
| Dealer/Casino | B | \$21990 | \$1833 | \$550 | \$458 | \$367 |  |
| Delivery/Fast Food |  | \$14220 | \$1185 | \$356 | \$296 | \$237 |  |
| Dental Assistant | B | \$28925 | \$2410 | \$723 | \$603 | \$482 |  |
| Dental Hygienist | B | \$55370 | \$4614 | \$1384 | \$1154 | \$923 |  |
| Dental Lab Technician | B | \$34210 | \$2851 | \$855 | \$713 | \$570 |  |
| Dentist | B | \$89480 | \$7457 | \$2237 | \$1864 | \$1491 |  |
| Designer-Floral |  | \$20993 | \$1749 | \$525 | \$437 | \$350 |  |
| Diesel Mechanic | B | \$38690 | \$3224 | \$967 | \$806 | \$645 |  |
| Diesel Specialist | B | \$32100 | \$2675 | \$803 | \$669 | \$535 |  |
| Dietitian | B | \$46870 | \$3906 | \$1172 | \$976 | \$781 |  |
| Digital Artist |  | \$33250 | \$2771 | \$831 | \$693 | \$554 |  |
| Dispatcher Emergency/fire | B | \$34720 | \$2893 | \$868 | \$723 | \$579 |  |
| DJ/Master of Ceremonies |  | \$37050 | \$3088 | \$926 | \$772 | \$618 |  |
| Drafter |  | \$49900 | \$4158 | \$1248 | \$1040 | \$832 |  |
| Drill Press Operator |  | \$28650 | \$2388 | \$716 | \$597 | \$478 |  |
| Driver/Semi Truck | B | \$45670 | \$3806 | \$1142 | \$951 | \$761 |  |
| Drywall Installer |  | \$38413 | \$3201 | \$960 | \$800 | \$640 |  |
| Economist |  | \$69010 | \$5751 | \$1725 | \$1438 | \$1150 |  |
| Electrician | B | \$54070 | \$4506 | \$1352 | \$1126 | \$901 |  |
| Electronics Equipment Repair | B | \$48670 | \$4056 | \$1217 | \$1014 | \$811 |  |
| Electronics Technician | B | \$65791 | \$5483 | \$1645 | \$1371 | \$1097 |  |
| EMS Technician | B | \$49025 | \$4085 | \$1226 | \$1021 | \$817 |  |
| Engineer Chemical | B | \$61984 | \$5165 | \$1550 | \$1291 | \$1033 |  |
| Engineer Civil | B | \$60827 | \$5069 | \$1521 | \$1267 | \$1014 |  |
| Engineer Electrical-BS | B | \$60930 | \$5078 | \$1523 | \$1269 | \$1016 |  |
| Engineer Electrical-MS | B | \$70383 | \$5865 | \$1760 | \$1466 | \$1173 |  |
| Engineer Environmental | B | \$67452 | \$5621 | \$1686 | \$1405 | \$1124 |  |
| Engineer Industrial-BS | B | \$67472 | \$5623 | \$1687 | \$1406 | \$1125 |  |
| Engineer Mechanical | B | \$47850 | \$3988 | \$1196 | \$997 | \$798 |  |

+ Column: L - Liability Insurance additonal cost, H = Housing included, D = Daycare included

| Career B | Benefits | Annual | Monthly | single $30 \%$ Tax | married $25 \%$ Tax | with children 20\%Tax | + |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Engineer Metallurgical | B | \$64466 | \$5372 | \$1612 | \$1343 | \$1074 |  |
| Engineer Nuclear BS | B | \$134718 | \$11227 | \$3368 | \$2807 | \$2245 |  |
| Engineer Petroleum BS | B | \$71584 | \$5965 | \$1790 | \$1491 | \$1193 |  |
| Engineering Technician |  | \$49225 | \$4102 | \$1231 | \$1026 | \$820 |  |
| Entertainment Equipment Op |  | \$32050 | \$2671 | \$801 | \$668 | \$534 |  |
| Equal Employment Op Officer | B | \$24445 | \$2037 | \$611 | \$509 | \$407 |  |
| Excavator | B | \$27900 | \$2325 | \$698 | \$581 | \$465 |  |
| Farm Equip Mechanic | B | \$29490 | \$2458 | \$737 | \$614 | \$492 |  |
| Farm Operator/ Manager | B | \$72028 | \$6002 | \$1801 | \$1501 | \$1200 |  |
| Farmer |  | \$19890 | \$1658 | \$497 | \$414 | \$332 |  |
| Fashion Designer |  | \$28210 | \$2351 | \$705 | \$588 | \$470 |  |
| Fast Food Worker |  | \$15301 | \$1275 | \$383 | \$319 | \$255 |  |
| FBI Agent | B | \$48810 | \$4068 | \$1220 | \$1017 | \$814 |  |
| Financial Analyst |  | \$68350 | \$5696 | \$1709 | \$1424 | \$1139 |  |
| Fire Fighter | B | \$35878 | \$2990 | \$897 | \$747 | \$598 |  |
| Fish E Game Warden | B | \$30100 | \$2508 | \$752 | \$627 | \$502 |  |
| Fish E Game Warden | B | \$36550 | \$3046 | \$914 | \$761 | \$609 |  |
| Fitness Trainer |  | \$26820 | \$2235 | \$671 | \$559 | \$447 |  |
| Forensic Science Technician | B | \$35200 | \$2933 | \$880 | \$733 | \$587 |  |
| Forester | B | \$56220 | \$4685 | \$1406 | \$1171 | \$937 |  |
| Forklift | B | \$30270 | \$2523 | \$757 | \$631 | \$505 |  |
| Fund Raiser | B | \$24000 | \$2000 | \$600 | \$500 | \$400 |  |
| Funeral Director | B | \$32310 | \$2693 | \$808 | \$673 | \$539 |  |
| Garbage Collector | B | \$33372 | \$2781 | \$834 | \$695 | \$556 |  |
| Garment Worker |  | \$24490 | \$2041 | \$612 | \$510 | \$408 |  |
| Geologist | B | \$53808 | \$4484 | \$1345 | \$1121 | \$897 |  |
| Geologist | B | \$59411 | \$4951 | \$1485 | \$1238 | \$990 |  |
| Graphic Designer |  | \$25450 | \$2121 | \$636 | \$530 | \$424 |  |
| Guard-Life/Swimming | B | \$18500 | \$1542 | \$463 | \$385 | \$308 |  |
| Guard-Security | B | \$24960 | \$2080 | \$624 | \$520 | \$416 |  |
| Guidance Counselor | B | \$40820 | \$3402 | \$1021 | \$850 | \$680 |  |
| Hair Stylist/cosmetologist |  | \$12510 | \$1043 | \$313 | \$261 | \$209 |  |
| Hospital Dietitian | B | \$56500 | \$4708 | \$1413 | \$1177 | \$942 |  |
| Hotel Manager |  | \$35250 | \$2938 | \$881 | \$734 | \$588 |  |
| Hotel-Front Desk Clerk |  | \$13550 | \$1129 | \$339 | \$282 | \$226 |  |
| Hotel-Laundry | B | \$34800 | \$2900 | \$870 | \$725 | \$580 |  |
| Human Resource Assistant | B | \$24510 | \$2043 | \$613 | \$511 | \$409 |  |
| Human Resource Manager | B | \$55540 | \$4628 | \$1389 | \$1157 | \$926 |  |
| Industrial Machine Repair | B | \$46964 | \$3914 | \$1174 | \$978 | \$783 |  |

+ Column: L - Liability Insurance additonal cost, H = Housing included, D = Daycare included

| Career B | Benefits | Annual | Monthly | single $30 \%$ Tax | married <br> 25\%Tax | with children 20\%Tax | + |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Industrial Truck Driver-Forklift | t B | \$35825 | \$2985 | \$896 | \$746 | \$597 |  |
| Inspector |  | \$37690 | \$3141 | \$942 | \$785 | \$628 |  |
| Instructor-College | B | \$39580 | \$3298 | \$990 | \$825 | \$660 |  |
| Insulation Worker |  | \$42170 | \$3514 | \$1054 | \$879 | \$703 |  |
| Insurance Claims Examiner | B | \$36250 | \$3021 | \$906 | \$755 | \$604 |  |
| Insurance Sales | B | \$55790 | \$4649 | \$1395 | \$1162 | \$930 |  |
| Interior Designer |  | \$21480 | \$1790 | \$537 | \$448 | \$358 |  |
| Interviewer/Recruiter |  | \$42270 | \$3523 | \$1057 | \$881 | \$705 |  |
| Iron Worker | B | \$48220 | \$4018 | \$1206 | \$1005 | \$804 |  |
| Janitor | B | \$24350 | \$2029 | \$609 | \$507 | \$406 |  |
| Jeweler |  | \$34320 | \$2860 | \$858 | \$715 | \$572 |  |
| Journalist |  | \$30200 | \$2517 | \$755 | \$629 | \$503 |  |
| Key Entry Manager |  | \$28430 | \$2369 | \$711 | \$592 | \$474 |  |
| Medical Lab Technologist |  | \$37530 | \$3128 | \$938 | \$782 | \$626 |  |
| Medical Lab Technician | B | \$21250 | \$1771 | \$531 | \$443 | \$354 |  |
| Land Surveyor |  | \$30880 | \$2573 | \$772 | \$643 | \$515 |  |
| Landscape Architect |  | \$35800 | \$2983 | \$895 | \$746 | \$597 |  |
| Librarian | B | \$32030 | \$2669 | \$801 | \$667 | \$534 |  |
| Librarian-MS | B | \$38560 | \$3213 | \$964 | \$803 | \$643 |  |
| Library Technician |  | \$14010 | \$1168 | \$350 | \$292 | \$234 |  |
| Line Installer |  | \$27810 | \$2318 | \$695 | \$579 | \$464 |  |
| Line Technician |  | \$19920 | \$1660 | \$498 | \$415 | \$332 |  |
| Lawyer |  | \$51410 | \$4284 | \$1285 | \$1071 | \$857 |  |
| Locksmith |  | \$21790 | \$1816 | \$545 | \$454 | \$363 |  |
| Machine Operator | B | \$24790 | \$2066 | \$620 | \$516 | \$413 |  |
| Machine Tool Operator | B | \$24000 | \$2000 | \$600 | \$500 | \$400 |  |
| Machinist | B | \$24790 | \$2066 | \$620 | \$516 | \$413 |  |
| Manicurist |  | \$20307 | \$1692 | \$508 | \$423 | \$338 |  |
| Manufacturing Sale Worker |  | \$29760 | \$2480 | \$744 | \$620 | \$496 |  |
| Market Analyst Researcher | B | \$34430 | \$2869 | \$861 | \$717 | \$574 |  |
| Marketing-BS |  | \$44710 | \$3726 | \$1118 | \$931 | \$745 |  |
| Massage Therapist |  | \$29426 | \$2452 | \$736 | \$613 | \$490 |  |
| Material Handler |  | \$20110 | \$1676 | \$503 | \$419 | \$335 |  |
| Mathematics-BS | B | \$39380 | \$3282 | \$985 | \$820 | \$656 |  |
| Medical Assistant | B | \$25456 | \$2121 | \$636 | \$530 | \$424 |  |
| Medical Coder/Coding Specialist | B | \$39375 | \$3281 | \$984 | \$820 | \$656 |  |
| Medical Records Administrator | B | \$30290 | \$2524 | \$757 | \$631 | \$505 |  |
| Medical Transcriptionist | B | \$20000 | \$1667 | \$500 | \$417 | \$333 |  |
| Metal Worker |  | \$37880 | \$3157 | \$947 | \$789 | \$631 |  |

## CAREER SALARIES MI-PU

+ Column: L - Liability Insurance additonal cost, H = Housing included, D = Daycare included

| Career | Benefits | Annual | Monthly | $\begin{gathered} \text { single } \\ 30 \% \text { Tax } \end{gathered}$ | married $25 \%$ Tax | with children 20\%Tax | + |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Meter Reader |  | \$24870 | \$2073 | \$622 | \$518 | \$415 |  |
| Military Enlisted | B | \$20000 | \$1667 | \$500 | \$417 | \$333 | H |
| Military Officer | B | \$41000 | \$3417 | \$1025 | \$854 | \$683 | H |
| Millwright | B | \$47590 | \$3966 | \$1190 | \$991 | \$793 |  |
| Minister | B | \$33911 | \$2826 | \$848 | \$706 | \$565 | H |
| Model |  | \$17880 | \$1490 | \$447 | \$373 | \$298 |  |
| Musician |  | \$29988 | \$2499 | \$750 | \$625 | \$500 |  |
| Newspaper Photographer |  | \$35000 | \$2917 | \$875 | \$729 | \$583 |  |
| Newspaper Reporter |  | \$41382 | \$3449 | \$1035 | \$862 | \$690 |  |
| Nurse-LPN | B | \$29010 | \$2418 | \$725 | \$604 | \$484 |  |
| Nurse-RN | B | \$42750 | \$3563 | \$1069 | \$891 | \$713 |  |
| Nurse's Aide/CENA | B | \$18810 | \$1568 | \$470 | \$392 | \$314 |  |
| Occupational Therapist | B | \$40110 | \$3343 | \$1003 | \$836 | \$669 |  |
| Office Machine Repair |  | \$24433 | \$2036 | \$611 | \$509 | \$407 |  |
| Opthalmic Lab Technician | B | \$22850 | \$1904 | \$571 | \$476 | \$381 |  |
| Order Entry Clerk |  | \$17322 | \$1444 | \$433 | \$361 | \$289 |  |
| Painter |  | \$22910 | \$1909 | \$573 | \$477 | \$382 |  |
| Optometrist | B | \$63760 | \$5313 | \$1594 | \$1328 | \$1063 |  |
| Paramedic | B | \$28089 | \$2341 | \$702 | \$585 | \$468 |  |
| Payroll Clerk | B | \$21730 | \$1811 | \$543 | \$453 | \$362 |  |
| Physician -Pediatrition | B | \$67430 | \$5619 | \$1686 | \$1405 | \$1124 | L |
| Pharmacist Technicians | B | \$19300 | \$1608 | \$483 | \$402 | \$322 |  |
| Pet Groomer |  | \$19280 | \$1607 | \$482 | \$402 | \$321 |  |
| Pet Store Worker |  | \$17000 | \$1417 | \$425 | \$354 | \$283 |  |
| Pharmacist | B | \$76410 | \$6368 | \$1910 | \$1592 | \$1274 |  |
| Physical Therapist Assistants | s B | \$24180 | \$2015 | \$605 | \$504 | \$403 |  |
| Photographer-Studio |  | \$17340 | \$1445 | \$434 | \$361 | \$289 |  |
| Physical Therapist | B | \$48400 | \$4033 | \$1210 | \$1008 | \$807 |  |
| Physician-Assistant | B | \$50660 | \$4222 | \$1267 | \$1055 | \$844 |  |
| Physician general | B | \$42540 | \$3545 | \$1064 | \$886 | \$709 | L |
| Physicist-BS | B | \$40700 | \$3392 | \$1018 | \$848 | \$678 |  |
| Plasterer |  | \$31900 | \$2658 | \$798 | \$665 | \$532 |  |
| Plumber |  | \$27660 | \$2305 | \$692 | \$576 | \$461 |  |
| Police Officer | B | \$33450 | \$2788 | \$836 | \$697 | \$558 |  |
| Dispatcher Emergency/fire | B | \$24190 | \$2016 | \$605 | \$504 | \$403 |  |
| Postal Clerk | B | \$40310 | \$3359 | \$1008 | \$840 | \$672 |  |
| Printing Press Operator | B | \$32370 | \$2698 | \$809 | \$674 | \$540 |  |
| Professor-Assistant | B | \$38253 | \$3188 | \$956 | \$797 | \$638 |  |
| Psychologist | B | \$42300 | \$3525 | \$1058 | \$881 | \$705 | L |

+ Column: L - Liability Insurance additonal cost, H = Housing included, D = Daycare included

| Career | Benefits | Annual | Monthly | single 30\%Tax | married $25 \%$ Tax | with children 20\%Tax | + |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Paralegal and Legal Assistants | B | \$31220 | \$2602 | \$781 | \$650 | \$520 |  |
| Public Relations Specialist | B | \$27300 | \$2275 | \$683 | \$569 | \$455 |  |
| Public Relations Manager | B | \$45680 | \$3807 | \$1142 | \$952 | \$761 |  |
| Punch Press Operator | B | \$28210 | \$2351 | \$705 | \$588 | \$470 |  |
| Purchasing Agent | B | \$32430 | \$2703 | \$811 | \$676 | \$541 |  |
| Radiation Therapist | B | \$42480 | \$3540 | \$1062 | \$885 | \$708 |  |
| Radiologic Technologist | B | \$32040 | \$2670 | \$801 | \$668 | \$534 |  |
| Real Estate Agent |  | \$39040 | \$3253 | \$976 | \$813 | \$651 |  |
| Receptionist |  | \$24060 | \$2005 | \$602 | \$501 | \$401 |  |
| Recreation Worker-BS | B | \$13490 | \$1124 | \$337 | \$281 | \$225 |  |
| Recreational Therapist | B | \$22030 | \$1836 | \$551 | \$459 | \$367 |  |
| Recruiter | B | \$35989 | \$2999 | \$900 | \$750 | \$600 |  |
| Religious Leader | B | \$14720 | \$1227 | \$368 | \$307 | \$245 |  |
| Reservation Agent-Airline | B | \$31263 | \$2605 | \$782 | \$651 | \$521 |  |
| Respiratory Therapist | B | \$37740 | \$3145 | \$944 | \$786 | \$629 |  |
| Retail Sales Clerk |  | \$22430 | \$1869 | \$561 | \$467 | \$374 |  |
| Retail Trade Clerk |  | \$25363 | \$2114 | \$634 | \$528 | \$423 |  |
| Robotic/Electronic Technician |  | \$37800 | \$3150 | \$945 | \$788 | \$630 |  |
| Roofer | B | \$23700 | \$1975 | \$593 | \$494 | \$395 |  |
| Roustabout-Oil Industry | B | \$20420 | \$1702 | \$511 | \$425 | \$340 |  |
| Secretary-Admin Asst | B | \$29050 | \$2421 | \$726 | \$605 | \$484 |  |
| Secretary-Executive | B | \$38660 | \$3222 | \$967 | \$805 | \$644 |  |
| Security Installer |  | \$19980 | \$1665 | \$500 | \$416 | \$333 |  |
| Security Investigator |  | \$35980 | \$2998 | \$900 | \$750 | \$600 |  |
| Security Sales Trainee |  | \$33200 | \$2767 | \$830 | \$692 | \$553 |  |
| Sheet Metal Worker |  | \$46920 | \$3910 | \$1173 | \$978 | \$782 |  |
| Shipping/Receiving Clerk |  | \$27755 | \$2313 | \$694 | \$578 | \$463 |  |
| Singer |  | \$22900 | \$1908 | \$572 | \$477 | \$382 |  |
| Skin care Specialists |  | \$23765 | \$1980 | \$594 | \$495 | \$396 |  |
| Social Caseworker | B | \$37580 | \$3132 | \$940 | \$783 | \$626 |  |
| Soil Conservationist | B | \$33330 | \$2778 | \$833 | \$694 | \$556 |  |
| Speech Pathologist | B | \$41280 | \$3440 | \$1032 | \$860 | \$688 |  |
| Stationary Engineer/ boiler Operator | B | \$30630 | \$2553 | \$766 | \$638 | \$511 |  |
| Statistical Clerk |  | \$37499 | \$3125 | \$937 | \$781 | \$625 |  |
| Statistician |  | \$40770 | \$3398 | \$1019 | \$849 | \$680 |  |
| Stone Mason | B | \$26740 | \$2228 | \$669 | \$557 | \$446 |  |
| Stunt Person (Movies) | B | \$21000 | \$1750 | \$525 | \$438 | \$350 |  |
| Substance Abuse Counselor | B | \$20970 | \$1748 | \$524 | \$437 | \$350 |  |

## CAREER SALARIES TA-ZO

+ Column: L - Liability Insurance additonal cost, H = Housing included, D = Daycare included

| Career | Benefits | Annual | Monthly | $\begin{gathered} \text { single } \\ 30 \% \text { Tax } \end{gathered}$ | married 25\%Tax | with children 20\%Tax | + |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Supervisor-Blue Collar | B | \$53440 | \$4453 | \$1336 | \$1113 | \$891 |  |
| Supervisor-Customer Service | B | \$53440 | \$4453 | \$1336 | \$1113 | \$891 |  |
| Supervisor-Production | B | \$34800 | \$2900 | \$870 | \$725 | \$580 |  |
| Surgical Technician | B | \$29150 | \$2429 | \$729 | \$607 | \$486 |  |
| Survey Crew |  | \$21790 | \$1816 | \$545 | \$454 | \$363 |  |
| Surveyor | B | \$30430 | \$2536 | \$761 | \$634 | \$507 |  |
| Switchboard Operator | B | \$16990 | \$1416 | \$425 | \$354 | \$283 |  |
| Taxi Driver |  | \$14570 | \$1214 | \$364 | \$304 | \$243 |  |
| Taxidermist | B | \$30100 | \$2508 | \$752 | \$627 | \$502 |  |
| Teacher-BA/BS | B | \$37450 | \$3121 | \$936 | \$780 | \$624 |  |
| Teacher-Masters | B | \$44000 | \$3667 | \$1100 | \$917 | \$733 |  |
| Tele-com Specialist |  | \$60500 | \$5042 | \$1513 | \$1260 | \$1008 |  |
| Telemarketer |  | \$13850 | \$1154 | \$346 | \$289 | \$231 |  |
| Telephone Installer |  | \$34974 | \$2915 | \$874 | \$729 | \$583 |  |
| Therapist Occupational | B | \$50516 | \$4210 | \$1263 | \$1052 | \$842 |  |
| Therapist Recreational | B | \$37790 | \$3149 | \$945 | \$787 | \$630 |  |
| Therapist Respiratory | B | \$42920 | \$3577 | \$1073 | \$894 | \$715 |  |
| Tile setter |  | \$45735 | \$3811 | \$1143 | \$953 | \$762 |  |
| Tool \& Die Maker | B | \$32720 | \$2727 | \$818 | \$682 | \$545 |  |
| Tool Programmer | B | \$41499 | \$3458 | \$1037 | \$865 | \$692 |  |
| Tour Guide |  | \$20780 | \$1732 | \$520 | \$433 | \$346 |  |
| Transit Worker |  | \$38224 | \$3185 | \$956 | \$796 | \$637 |  |
| Translator |  | \$19094 | \$1591 | \$477 | \$398 | \$318 |  |
| Travel Agent |  | \$20260 | \$1688 | \$507 | \$422 | \$338 |  |
| Truck Driver-Semi | B | \$25500 | \$2125 | \$638 | \$531 | \$425 |  |
| TV Reporter | B | \$22310 | \$1859 | \$558 | \$465 | \$372 |  |
| Undertaker | B | \$32310 | \$2693 | \$808 | \$673 | \$539 |  |
| Upholsterer |  | \$19750 | \$1646 | \$494 | \$411 | \$329 |  |
| Veterinarian | B | \$49850 | \$4154 | \$1246 | \$1039 | \$831 |  |
| Veterinarian Technician | B | \$21830 | \$1819 | \$546 | \$455 | \$364 |  |
| Veterinary Assistant | B | \$14820 | \$1235 | \$371 | \$309 | \$247 |  |
| Waitress/Hostess/Waitor |  | \$11590 | \$966 | \$290 | \$241 | \$193 |  |
| Web Designer |  | \$44375 | \$3698 | \$1109 | \$924 | \$740 |  |
| Wedding/Meeting Planner |  | \$30100 | \$2508 | \$752 | \$627 | \$502 |  |
| Welder | B | \$22140 | \$1845 | \$554 | \$461 | \$369 |  |
| Yoga Instructor |  | \$18560 | \$1547 | \$464 | \$387 | \$309 |  |
| Word processers and typists | B | \$22060 | \$1838 | \$552 | \$460 | \$368 |  |
| Zoologist | B | \$37320 | \$3110 | \$933 | \$778 | \$622 |  |



## Savings/Investments Booth

Participants will see the value in paying themselves by saving and investing for the future. Charts are provided that show how savings and investments can accumulate to benefit the investor in the future.

## "Pay yourself first"

It is never too early to start saving. There are many things you will want or need that can not be purchased within your monthly budget.....like a car, down payment on a house, unexpected repairs, or even losing your job. Also consider savings for the long term, for your retirement and/or for large purchases, traveling, etc. Money invested for the long term grows. If you don't start when you are young, you will need to invest in much larger amounts to accomplish the same results than if you start at an early age.

## A Good Rule of Thumb:

Start Investing with your very first paycheck- save as little as $\$ 1.00$ or as much as $10-20 \%$ and watch it grow! When it reaches enough to Invest in long term funds, Do it.

You will have the same amount of money when you retire at age 65 if you save:

| Starting at Age: | Savings per month |
| :---: | :---: |
| 25 | $\$ 1.00$ |
| 35 | $\$ 2.28$ |
| 45 | $\$ 5.66$ |
| 55 | $\$ 17.00$ |

The sooner you start saving the faster your money multiplies!

Start saving (for short term needs) first. Build up your savings account to a minimum of 6 Months of your pay. And maintain savings at that level throughout your lifetime. (This means you will continually be saving to replace what you spend)

Credit Cards are "not free money". If you use them, pay the total bill when it comes. If you only pay the "minimum required" it will take you years to repay as you are only paying a portion of the interest owed and your principle is barely reduced. Great for travel, etc. But unless you pay the bill in full your interest will keep going up instead of down.

Student Loans are great as you don't start re-paying them until you are out of school, and if you follow the rules and are working full time you often pay a reduced amount over time.

Christmas Club/Vacation Club are the amount you set aside monthly so you can spend for a specific purpose. It is just a savings account that you have set aside for a specific purpose.

## Housing Booth

Where you live, how much you pay and whether you rent or buy is your choice. Of course, the size needs to accommodate your family! (A one bedroom apartment will not work for a family of four.) Remember at age 25 you do not need to match what your parents have now after working for many years.

## Housing - Option 1

Options to Rent

| Apartment | Efficiency | $\$ 400.00$ |
| :---: | :---: | :---: |
|  | 2 bedrooms | $\$ 500.00$ |
|  | 3 bedrooms | $\$ 700.00$ |
| Mobile Home | $2-3$ bedrooms | $\$ 500.00$ |
| House | 2 bedrooms | $\$ 600.00$ |
|  | $3-4$ bedrooms | $\$ 650.00$ |

## Options to Buy - Owning a house

| Type of Housing | Monthly cost |  |
| :--- | :--- | :---: |
| Mobile Home <br> Cost: $\$ 60,000$ | Includes monthly <br> charge for lot $\mathcal{E}$ <br> maintenance | $\$ 650.00$ |
| Home $2-3$ bedrooms <br> Cost: $\$ 120,000$ | Monthly payment <br> includes taxes | $\$ 650.00$ |
| Home 3-4 bedroom <br> Cost: $\$ 250,000.00$ | Monthly payment <br> includes taxes | $\$ 850.00$ |

## Housing - Option 2

Collect 5 or more copies of Homes or Real Estate magazines (which are free). Students look through the magazine to determine the type
and size of home they want to purchase. (Renting is not an option in are free). Students look through the magazine to determine the type
and size of home they want to purchase. (Renting is not an option in this version of housing).

Once students have chosen a home they compare their home price to the list to see their house payment. They can write it in or choose a less expensive home. Have the students write the type of home on their check register. This information is used at the insurance and utilities boothes.



Phone and Communications Service Monthly Rates

| Type | Monthly |
| :---: | :---: |
| In Home Phone Line | $\$ 35.00$ |
| Cellular Phone | $\$ 45.00$ |
| Internet Service | $\$ 35.00$ |
| Bundled internet, phone, TV | $\$ 75.00$ |

## CITY/VILLAGE SERVICES

Water, sewer and trach pick up - monthly cost
All services are already included in rent at Rental apartments.

| Water. Sewer, $\mathcal{E}$ trash | Monthly Cost |
| :---: | :---: |
| Mobile Home | $\$ 57.00$ |
| House 1-2 person | $\$ 58.00$ |
| House 3-4 person | $\$ 63.00$ |

Averaged monthly payments

| Size of Unit/home | Monthly Cost for \# Persons |
| :--- | :--- |
| Efficiency | $\$ 55.00$ (1-2 persons) |
| Apartment | $\$ 103.00$ (2 persons) |
| Apartment | $\$ 112.00$ (3-4 persons) |
| Mobile Home | $\$ 105.00$ |
| House | $\$ 135.00$ (2 persons) |
| House | (3-4 persons) <br> $\$ 150.00(2$ persons) <br> Large House |

## Transportation Booth

Students choose the mode of transportation from options offered. They are considering one monthly payment for one vehicle. They do not need to budget for a $2 n d$ car for their spouse in this program. Costs are figured after down payment on a 60 month loan. Maintenance costs for gas, oil, and miscellaneous must be included if a vehicle is purchased. If student prefers public transportation (if available) use an average cost in the area.

## Monthly Transportation Costs

| Vehicle | Monthly <br> Payment | Maintainance |
| :--- | :--- | :--- | :--- | Total




## Food Booth

Feeding a family is always a challenge. Choices of Generic, Store or Premium Brands include a variety of price ranges to choose. Costs are graduated for size of family. Food budgets do not include meals eaten away from home. (That is included in your entertainment cost.) Budget is based on food purchased at store and prepared at home.

|  | Generic <br> Brands | Store <br> Brands | Premium <br> Brands |
| :--- | :--- | :--- | :--- |
| 1 person | $\$ 151.00$ | $\$ 189.00$ | $\$ 231.00$ |
| 2 people | $\$ 352.00$ | $\$ 447.00$ | $\$ 552.00$ |
| 3 people | $\$ 400.00$ | $\$ 550.00$ | $\$ 640.00$ |
| 4 people | $\$ 512.00$ | $\$ 648.00$ | $\$ 797.00$ |

Source: USDA Center for Nutrition Policy and Population, official USDA Food plans: Cost of eating at home at four levels, June 2008. HYPERLINK "http://www.cnpp. usda.gov"www.cnpp.usda.gov

## Child Care Booth

For every family with children under age 5 , child care must be provided for the children while parents are at work. It is assumed children over 5 years are in school.

For this program you can not rely on Grandparents, neighbors, etc. The only exception is an unemployed spouse (male or female) can be assumed to take on this responsibility at no charge.

The chart that is provided (with information below) shows average costs across the state of Michigan.

Costs listed are for one month of child care for one child. Add in additional costs for more than one child.

Monthly Child Care Costs

| Children | Private Day Care | Large Day Care |
| :--- | :--- | :--- |
| Infant Care (3 <br> months to 2 $1 / 2 \mathrm{yrs}$ ) | $\$ 462.00$ | $\$ 531.00$ |
|  |  |  |
| Second Infant same <br> location | $\$ 393.00=\$ 855.00$ <br> total for 2 | $\$ 451.00=\$ 982.00$ <br> total for 2 |
| Toddler E older ( 2 <br> $1 / 2$ and potty trained) | $\$ 444.00$ | 510.00 |
|  |  |  |
| Second toddler same <br> location | $\$ 377.00=\$ 821.00$ <br> total for 2 | $\$ 433.00=\$ 943.00$ <br> total for 2 |
|  |  |  |
| One toddler and one <br> infant (Two Children) | $\$ 836.00$ | $\$ 961.00$ |
|  |  |  |



## Insurance Booth

Students will consider options for Automobile, House, Health and Life insurance. Life Insurance and Health Insurance are covered if student has "Benefits" form employer.

## Auto Insurance

| Full coverage Vehicle | 6 months | Monthly payment |
| :--- | :---: | :---: |
| Previously owned <br> small car | 696.00 | 116.00 |
| Previously owned <br> Mid-size | 768.00 | 128.00 |
| New small car | 984.00 | 164.00 |
| Hybrid | 894.00 | 149.00 |
| 4 WD, SUV, or Truck | 900.00 | 150.00 |

## Home Insurance - Housing Option 1

| Type of Dwelling | Value | Yearly rate | Monthly rate |
| :--- | :--- | :--- | :--- |
| Renters (Contents) | $\$ 20,000$ | $\$ 90.00$ | $\$ 7.50$ |
| Mobile Home- homeowner | $\$ 35,000$ | $\$ 204.00$ | $\$ 17.00$ |
| Small Home - homeowner | $\$ 100,000$ | $\$ 240.00$ | $\$ 20.00$ |
| Large Home - homeowner | $\$ 250,000$ | $\$ 360.00$ | $\$ 30.00$ |

## Liability Insurance

| Career | Monthly payment |
| :--- | :---: |
| Anesthesiologist | $\$ 100 /$ month |
| Resident physician or psychologist | $\$ 60$ month |
| Attorney | $\$ 20 /$ month |
|  |  |

## Insurance Booth Cont'd

Life insurance may be billed annually, but for this program we will consider monthly payments only. Rates are for a 25 year old. Rates do increase with the age when the person starts the coverage.

## Life Insurance

Age 25 Annual Renewable term
Persons Covered
Policy value Monthly Cost

| Single Person (death benefit) | $\$ 25,000$ | $\$ 6.00$ |
| :--- | :--- | :---: |
| Couple | $\$ 50,000$ | $\$ 9.00$ |
| Spouse | $\$ 25,000$ | $\$ 3.00$ |
| Each child | $\$ 5,000$ | $\$ 2.00$ |

## Health Insurance

Age 25 with a\$500 deductible and an 80/20 co-pay up to $\$ 5,000$

| Single person | $\$ 176.00$ per month |
| :--- | :---: |
| Couple <br> (husband/wife) | $\$ 310.00$ per month |
| Single Parent Family <br> (one parent with children) | $\$ 310.00$ per month |
| Two Parent Family <br> (husband/wife with children) | $\$ 323.00$ per month |
| Single or family with income below $\$ 12,000 / \mathrm{yr}$ <br> MI Child insurance $\$ 5.00$ per month per person |  |



## Clothing Booth

Clothing costs must be provided for adults and families in economical, professional, and expensive price ranges. Choices should be based on career, lifestyle and budget. Costs are per person in the household.

| Family <br> Size | Economical <br> Wardrobe | Professional <br> Wardrobe | Expensive <br> Wardrobe |
| :--- | :---: | :---: | :---: |
| 1 | $\$ 50$ | $\$ 80$ | $\$ 120$ |
| 2 | $\$ 75$ | $\$ 100$ | $\$ 150$ |
| 3 | $\$ 90$ | $\$ 125$ | $\$ 175$ |
| 4 | $\$ 100$ | $\$ 150$ | $\$ 200$ |

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## Reality Check Booth

Life can throw a curve every once and a while with either a windfall or a disaster. It is a dose of reality we get now and again. Pick a number to see what you get.

If necessary, money in your savings can be used for this one time item. Don't forget that a windfall of good luck can be added to your savings or investments.

## Reality Checks

1. Automobile breaks down - take car to repair shop $\$ 150.00$
2. Plumbing repair $\$ 165.00$
3. Vet bill for sick dog \$75.00
4. Auto Accident-if you have full coverage car insurance $\$ 250.00$
5. Driving under the influence
(costs include fines, lawyer fees and court costs)
6. Have a will drawn up by a lawyer $\$ 150.00$
7. Your child broke a neighbor's window \$50.00
8. Buy a gift for a celebration
(birthday, wedding, shower, graduation)
9. Buy Christmas presents $\quad \$ 250.00$
(\$0 if you saved with a Christmas Club account)
10. You throw a party for your friends!
$\$ 150.00$
11. You did great on the last project at work.
Congratulations! Your boss has given you a bonus of... $\$ 500.00$
12. You receive your yearly raise this month which adds to your monthly income
\$100.00
13. It is May and you open the mail today which
includes your tax refund of ... $\$ 350.00$
14. Your inheritance from Aunt Millicent arrives... \$1,000.00
15. You receive a gift \$200.00
16. You decide to cash in the savings bonds purchased
for you by your parents many years ago... $\$ 300.00$
17. Flat tire can't be repaired/replace the tire $\$ 100.00$
18. You went to the Casino and won! $\$ 75.00$
19. You went to the Casino and lost a bundle $\$ 100.00$
20. Your best friend got the promotion she was up for so you celebrate by taking her to dinner...


21. Surprise! You find money in a bank envelope that fell between the car seats last month...
\$ 25.00
22. Family dog has been caught running loose again pay a fine of ...
23. An overpayment for your auto insurance policy arrives! \$ 50.00
24. The city police present you with a summons for playing your car stereo too loud!
$\$ 60.00$
25. The paper boy finally catches you at home and wants to collect payment for 4 weeks worth of the local paper already delivered...
$\$ 20.00$
26. Pan catches on fire while cooking - no real damage but the house needs to be de-smoked... \$2,000
pay $\$ 250$ if you have homeowners insurance pay $\$ 2,000$ if you have not purchased homeowners insurance
27. You win a contest you entered
$\$ 50.00$
28. Your best friend wants you in the wedding! a bridesmaid will need to spend
$\$ 250.00$
a groomsman will need to spend
\$100.00
29. Celebrate your parents anniversary with dinner at a nice restaurant
\$100.00
30. Congratulations! You have received an award at work and they want to throw a huge party in your honor! You need new clothes...
a man rents a tux
$\$ 65.00$
a woman needs a new dress
\$ 95.00
31. Congratulations! You have added another child to your family. Adjust budget to reflect the new bundle of joy! (You adopted if you are single!) go back to booth \#2 and have your taxes adjusted. Add daycare if spouse is employed.
32. That lead foot of yours gets you in big trouble this speeding ticket costs you...
$\$ 100.00$
33. You just lost a relative and you need to help pay a portion of the funeral expenses. Your share is...
$\$ 1500.00$
34. Your dog bit the neighbor's kid and you must pay the legal fees of
$\$ 450.00$
35. Lightening hit your home and you must pay the deductible on your insurance which is...
\$250.00
36. Your boss has noticed all the extra hours you've been putting in. You have been promoted and now can add the windfall to your checkbook or savings book.. \$200.00
37. One of your parents is quite ill and you need to
help them recuperate. Buy airline tickets of...
38. The washing machine can't be repaired anymore.
A new one costs...
39. Purchase 10 greeting cards for friends and family
at the Hallmark store
40. You need to go out of town for two days for the
funeral of a close friend. Overnight stay plus meals \$300.00
41. Your car is damaged in parking lot - insurance deductible costs
42. Your doctor strongly advises getting in shape at a
fitness center. Membership costs $\$ 200.00$
43. An error in your checkbook results in overdrawn check fee - pay
\$25.00
44. Fender-bender, car needs to be fixed - you pay \$200.00
45. You decide to resume piano lessons - pay \$80.00
46. Your child wants to participate in the school band used instrument cost
\$125.00
47. You owe money for income taxes - pay
\$300.00
48. You decide to purchase 2 tickets to see college football - pay
\$150.00
49. Your color TV died. Buy a new one for ...
\$300.00
50. Your car is in the shop for repairs covered under your warranty. But you need to rent a car for three days at $\$ 29.00$ a day for a total rental fee of
51. Your children (or the neighbor kids) are involved in another fundraiser. You buy several boxes of candy....
52. You try a home perm which turns your hair green and stringy. You need to go to the salon for professional help to repair your hair. Cost is....
53. You buy a new suit to impress a new client. You pay cash for it. Cost is...
54. Special sidewalk assessment from the city arrives in the mail. You need to pay ...
\$100.00
for replacement of several sections of sidewalk.
55. Major car repair needed - brake job costs...
\$250.00
56. Your cousin needs some financial help this month. You write a check for...

## Medical/Dental Booth

You have a medical or dental situation this month. Pick a number and pay as required. Note there are very different charges with and without insurance!

|  | Event | With Insurance | Without Insurance |
| :---: | :---: | :---: | :---: |
| 1 | Routine dental appt. | \$ 10.00 | \$ 60.00 |
| 2 | Broken/chipped tooth | no charge | \$ 300.00 |
| 3 | Emergency surgery | \$517.00 | \$5,175.00 |
| 4 | Emergency dental visit for abscessed tooth | no charge | \$ 85.00 |
| 5 | Fell, broke leg emergency room visit | \$171.00 | \$1,178.00 |
| 6 | Birth of baby | \$350.00 | \$3,500.00 |
| 7 | Doctor's visit - flu | \$ 10.00 | \$ 35.00 |
| 8 | Prescription for flu | \$ 10.00 co-pay | \$ 57.00 |
| 9 | Skin rash - visit specialist | \$ 10.00 | \$ 80.00 |
| 10 | Hit in eye by softball emergency room visit | \$ 49.00 | \$ 493.00 |
| 11 | Fell on ice - hit head emergency room visit | \$ 37.00 | \$ 378.00 |
| 12 | Baby has ear infection |  |  |
|  | Doctor's visit | \$ 10.00 | \$ 37.00 |
|  | Prescription | \$ 15.00 | \$ 37.00 |
| 13 | Baby needs baby shots | \$ 18.00 | \$ 80.00 |
| 14 | Car accident | \$ 126.00 | \$ 1,265.00 |
| 15 | Insulin reaction - diabetic |  |  |
|  | Emergency room visit | \$ 87.00 | \$ 876.00 |
|  | Three day hospital stay | \$ 334.00 | \$ 3,347.00 |
| 16 | Sprained ankle at party | \$ 76.00 | \$ 765.00 |
| 17 | Chest pains | \$ 212.00 | \$ 2,123.00 |



|  | Event | With Insurance | Without Insurance |  |
| :---: | :---: | :---: | :---: | :---: |
| 18 | Visit doctor for headaches |  |  |  |
|  | Office visit | \$ 10.00 | \$ | 60.00 |
|  | Testing | \$ 15.00 | \$ | 350.00 |
|  | Prescription | \$ 10.00 | \$ | 66.00 |
|  | TOTAL: | \$ 35.00 | \$ | 476.00 |
| 19 | Stung by bees at picnic Emergency room visit | \$ 30.00 | \$ | 297.00 |
| 20 | Bit by dog | \$ 33.00 | \$ | 333.00 |
| 21 | Yearly physical | \$ 10.00 | \$ | 350.00 |
| 22 | Routine doctor's appointment | \$ 10.00 | \$ | 50.00 |
| 23 | Ate a caramel, lost your crown | no charge | \$ | 500.00 |
| 24 | Cut finger slicing a bagel You need stitches | \$ 10.00 | \$ | 250.00 |
| 25 | Cat bites your leg - you need a tetanus shot | \$ 10.00 | \$ | 80.00 |

## Personal Care Booth

Everyday items for personal care differ for men and women. Everyone needs to purchase the "Basic Care" plus any of the other items you expect to need/want during the month. Costs are for one person only, so don't forget to purchase necessities for your spouse and children.

Costs are estimated for one month for one person

| For Women | For Men |
| :---: | :---: |
| Basic care includes toothpaste, soap, shampoo and deodorant \$ 10/mon | Basic care includes toothpaste, soap, shampoo and deodorant \$ 10/mon |
| Haircut \$25.00 | Haircut \$15.00 |
| Perfume \$6-40 | Cologne \$ 6-25 |
| Contact solution \$6 | Contact solution \$6 |
| Personal products \$5 | Razor blades \$3 |
| Perm (salon) $\$ 40-\$ 100$ <br> Do it yourself $\$ 11$ | Perm (salon) $\$ 40-\$ 100$ <br> Do it yourself $\$ 11$ |
| Makeup \$10-\$30 |  |
| Hair color (salon) $\$ 60$ <br> Do it yourself $\$ 10$ | Hair color (salon) $\$ 60$ <br> Do it yourself $\$ 10$ |
| Dry cleaning \$40/month | Dry cleaning \$40/month |
| Massage  <br> Half hour $\$ 40$ <br> 1 hour $\$ 90$ | Massage  <br> Half hour $\$ 40$ <br> 1 hour $\$ 90$ |
| Manicure \$15 |  |
| Acrylic nails \$30 |  |
| For each child add $\$ 20 /$ mon extra | For each child add $\$ 20 /$ mon extra |




## Savings/Investments Booth

Participants will see the value in paying themselves by saving and investing for the future. Charts are provided that show how savings and investments can accumulate to benefit the investor in the future.

## "Pay yourself first"

It is never too early to start saving. There are many things you will want or need that can not be purchased within your monthly budget.....like a car, down payment on a house, unexpected repairs, or even losing your job. Also consider savings for the long term, for your retirement and/or for large purchases, traveling, etc. Money invested for the long term grows. If you don't start when you are young, you will need to invest in much larger amounts to accomplish the same results than if you start at an early age.

## A Good Rule of Thumb:

Start Investing with your very first paycheck- save as little as $\$ 1.00$ or as much as $10-20 \%$ and watch it grow! When it reaches enough to Invest in long term funds, Do it.

You will have the same amount of money when you retire at age 65 if you save:

| Starting at Age: | Savings per month |
| :---: | :---: |
| 25 | $\$ 1.00$ |
| 35 | $\$ 2.28$ |
| 45 | $\$ 5.66$ |
| 55 | $\$ 17.00$ |

The sooner you start saving the faster your money multiplies!

Start saving (for short term needs) first. Build up your savings account to a minimum of 6 Months of your pay. And maintain savings at that level throughout your lifetime. (This means you will continually be saving to replace what you spend)

Credit Cards are "not free money". If you use them, pay the total bill when it comes. If you only pay the "minimum required" it will take you years to repay as you are only paying a portion of the interest owed and your principle is barely reduced. Great for travel, etc. But unless you pay the bill in full your interest will keep going up instead of down.

Student Loans are great as you don't start re-paying them until you are out of school, and if you follow the rules and are working full time you often pay a reduced amount over time.

Christmas Club/Vacation Club are the amount you set aside monthly so you can spend for a specific purpose. It is just a savings account that you have set aside for a specific purpose.

## Travel and Entertainment Booth

If you have money left at this point you can indulge yourself and your family with some entertainment activities. Remember, if there is more than one in your household you have to provide for them, not just yourself. You can pay for a sitter if you and your spouse go out for an evening.

| Travel | COST IS PER PERSON |
| :--- | :--- |
| Theme Park <br> (gas, tickets, souvenirs) | \$50 (if you pack meals/person) <br> $\$ 75$ (if you buy meals/person) |
| Weekend Getaway <br> (motel, meals. gas <br> souvenirs, etc.) | $\$ 150$ per person |
| Trip to big city for weekend <br> (gas, hotel, sight-seeing, <br> shopping, etc.) | $\$ 200-\$ 400$ per person |
| Hunting trip | $\$ 500$ per person |
| Golf - for 9 holes <br> Golf - for 18 holes <br> Golf - at Resort Course | \$35 per person |

Disney World vacations for 3 nights - prices are divided for one or two adults. Cost for each child needs to be added to adult cost.

| Item | Adults 1 | 2 |
| :--- | :---: | :---: |
| Hotel/tickets | $\$ 500.00$ | $\$ 660.00$ |
| Flight | $\$ 250.00$ | $\$ 500.00$ |
| Meals/souvenirs | $\$ 200.00$ | $\$ 400.00$ |
| Total for 3 days | $\$ 950.00$ | $\$ 1560.00$ |
| For each child $\$ 380$ ea. |  |  |



## Travel and Entertainment Booth continued

## Entertainment

Pocket money $\quad \$ 20-\$ 100$ per month

Charge for babysitter
$\$ 6.00$ per hour

|  |  | $\$ 2.00$ each |
| :--- | :--- | :--- |
| Rent Videos/DVDs <br> Netflix | $\$ 7.00$ month |  |
| Movie theater | before 6 p.m. | $\$ 6.00$ |
|  |  | $\$ 8.00 \mathrm{w} /$ food |
|  | after 6 p.m. | $\$ 8.00$ |
|  |  | $\$ 11.00 \mathrm{w} /$ food |


| Bowling (per person) | $\$ 6.00$ |
| :--- | :--- |
|  | $\$ 10.00 \mathrm{w} /$ food |
| Snacks at work | $\$ 10.00$ per week |
| Concert tickets | $\$ 40.00$ |

Meals out
McDonald's
$\$ 6.00$ per person
Family Restaurant
$\$ 10.00$ per person
Chinese
$\$ 7.00$ per person
Fine Dining
$\$ 30.00$ per person
Pizza
\$5.00 per person

| Magazine subscription | $\$ 20.00$ per year |
| :--- | :--- |
| Crafts/hobbies | $\$ 25-75$ per month |
| Take a drive - gas and food | $\$ 10$ per person |
| Health Club fees | $\$ 40.00$ per month/person |
| Throw a party | $\$ 50.00$ small |
|  | $\$ 200.00$ large |

Buy a new CD
\$15.00

## Comment Booth

Please complete the evaluation form with honest answers.

## Evaluation Form for Students/Teachers/Volunteers

School

Your current age: $\qquad$ Sex: $\qquad$ Male $\qquad$ Female

1. What did you enjoy most about the Life Unplugged?
2. Were you surprised at what your chosen career would pay?
3. Were you surprised at the cost of any product or service? If so, what?
4. What was the most important thing you learned going through the program?
5. Will going through the Life Unplugged affect any of your future choices? If so, how?
6. Is there anything about the Life Unplugged you would like us to change? If so, what?
7. If you were to recommend/describe the Life Unplugged to someone, what would you say about it?



[^0]:    Source: Catalogs online.

